

Vanguard Charitable: Engage your clients and build deeper relationships

At Vanguard Charitable, we sponsor donor-advised funds which can help financial advisors fulfill their clients' charitable goals and provide a unique way for advisors to engage deeply with their clients. Connect with Vanguard Charitable to offer your clients a flexible charitable giving solution that can stand alone or complement other giving tools.



Fits your business goals

- Brand yourself as a holistic advisor who addresses charitable giving in the context of clients' overall wealth management goals
- Create long-lasting and deeper client relationships through values-driven conversations
- Grow your business and increase client loyalty
- Engage clients and their heirs by incorporating charitable giving into estate and legacy conversations



Vanguard Charitable can be a valuable piece of the financial puzzle

- Help clients invest charitable assets in conjunction with their personal financial assets
- Minimize your clients' tax burden
- Ease administrative duties by consolidating donations into one charitable receipt
- Enables your clients to pursue their charitable mission beyond their lifetime



Our offering

- Access to Vanguard investment options your clients know and trust
- A focus on low fees which enhances your clients' charitable impact over time
- Emphasis on client service, including tailored service for accounts of \$1 million or more
- Online account access for advisors allowing you to help your clients fulfill their philanthropic plans
- Exclusive access to various granting resources including GuideStar National Nonprofit Directory, a comprehensive and easy-to-use charitable giving research tool



Fees and minimums

Administrative fee schedule	Standard account	Select account ¹	Minimums	
First \$500K	0.60%	0.60%	Open a new account	\$25,000
Next \$500K	0.35%	0.35%	Additional contribution	\$5,000
Next \$29M	0.35%	0.13%	Grant to charity	\$500
Next \$70M	—	0.05%		



Vanguard Charitable investment options

Portfolio Builders	Standard Expense Ratio	Select Expense Ratio
Money Market	0.11%	0.11%
Short-Term Bond	0.10%	0.07%
Total Bond	0.04%	0.03%
Total International Bond	0.11%	0.07%
Total Equity	0.06%	0.04%
Total U.S. Stock	0.035%	0.02%
Total International Stock	0.09%	0.07%
Balanced Index	0.07%	0.06%
Wellington	0.25%	0.17%
TIFF Multi-Asset Fund ²	---	1.61%
European Stock	0.10%	0.08%
Pacific Stock	0.10%	0.08%
Emerging Markets	0.14%	0.11%

Portfolio Solutions	Standard Expense Ratio	Select Expense Ratio
Income	0.04%	0.03%
Conservative Growth	0.04%	0.03%
Moderate Growth	0.15%	0.11%
Growth	0.05%	0.03%

Values-Driven Investments	Standard Expense Ratio	Select Expense Ratio
ESG U.S. Stock	0.12%	0.12%
ESG International Stock	0.15%	0.15%
ESG Global Stock	0.13%	0.13%

For more information on our investment options³ visit vanguardcharitable.org/investments



Sample fee illustration for an account with assets of \$2.5 million:

Average investment fee	Account balance range	Tiered administrative fee	All-in fee
0.07% = \$1,750	First \$500K	0.60% = \$3,000	\$8,450
	Next \$500K	0.35% = \$1,750	
	Next \$1.5M	0.13% = \$1,950	
	\$2,500,000	Total admin fee = \$6,700	

For further information on Vanguard Charitable and how you can utilize our donor-advised fund, visit our advisor site at: advisor.vanguardcharitable.org

¹Select account status is subject to Vanguard Charitable's approval and is based on account balance, activity, and patterns. Most accounts with balances of more than \$1 million for at least three months are approved for Select status. Account status is reviewed and approved on a quarterly basis.

²TIFF Multi-Asset Fund is managed by TIFF Investment Management. 1.61% annualized expense ratio for year-ended 12/31/17.

³While they may be invested in mutual funds or exchange-traded funds (ETFs), the investment options themselves are not mutual funds or ETFs, nor are they publically traded. As such, prospectuses only exist for the underlying mutual funds, and not for the Vanguard Charitable investment options. For more information about performance and expenses, see vanguardcharitable.org.